



Knoll introduces *Full Circle*, an exclusive program developed with ANEW, a non-profit organization dedicated to extending the life cycle of surplus furniture, fixtures and equipment (FF&E) in an economically, socially and environmentally responsible way. *Full Circle* provides the comprehensive menu of ANEW services, including resale, repurpose and recycling of products with the added option of converting waste to clean energy.

### The Issue

- + Not all surplus furniture has resale value and much of it ends up in a landfill, especially if it cannot be easily recycled. Certain materials in a landfill can become toxic as they break down over time—these toxins can enter the water supply and create a health hazard for humans, animals and the environment. In addition, methane gas from organic materials in landfills (such as wood) can contribute to climate change.
- + For customers looking to recycle their furniture at the end of its useful life, there are no comprehensive take back programs for FF&E. Existing take back programs are often specific to select new products and, in many cases, require shipping across the country to recycle them.

### The Total Solution

- + *Full Circle* is the first program of its kind. It provides fully integrated services for dealing with surplus FF&E—reselling, repurposing, recycling and avoiding landfill through Energy-from-Waste conversion.
- + The customer is presented “a la carte” services that address how to deal with surplus FF&E, whether it is 10 task chairs or an entire building that requires decommissioning. They select the services that meet their economic, social and environmental objectives.
- + This comprehensive program addresses not only Knoll and non-Knoll office furniture, but also fixtures and equipment—everything from telephone and HVAC systems to carpeting and elevators.

### How It Works

Knoll has partnered with ANEW ([anewfound.org](http://anewfound.org)) to develop and deliver *Full Circle*. ANEW is the non-profit leader in responsible FF&E liquidation practices. ANEW has created an alliance with the best at what they do, InstallNET and Covanta Energy, to deliver *Full Circle* to Knoll customers.

- + InstallNET ([installnet.com](http://installnet.com)) is the operations and installation service behind ANEW across the U.S. and Canada.
- + Covanta Energy ([covantaenergy.com](http://covantaenergy.com)) owns and/or operates over 40 Energy-from-Waste facilities in the U.S. which produce clean, renewable energy and recycle metals.

- + Working in collaboration with the Knoll dealer, ANEW will develop a proposal for the customer's surplus based on the customer's objectives using the appropriate services below:
  - + **Resale:** Sell usable FF&E to capture financial value for the customer, either as profit or to help offset the costs of FF&E removal, recycling and/or transportation to an Energy-from-Waste facility
  - + **Repurpose:** Repurpose usable FF&E to local non-profits for social equity in the community and the tax benefits of donating to a 501(c)(3) organization (ANEW)
  - + **Recycle:** Recycle FF&E that has no resale or repurpose value
  - + **Recover Energy:** Convert waste to clean energy, diverting from landfill anything that can not be recycled
  - + **Report:** ANEW reports to the customer including documentation for use toward USGBC LEED® Certification

### About Knoll and Environmental Sustainability

Knoll focuses on three key environmental areas: climate change; third-party certification; and environmentally responsible materials, products and processes. We continue to set industry-leading standards for sustainable design and manufacturing. *Full Circle* extends our environmental commitment to our customers and responsibly addresses end of product life.

### Contact Information

To find out more information or request a proposal to participate in the *Full Circle* program, contact your local Knoll sales representative or Knoll dealer.